## INTERNATIONAL SUMMER SCHOOL "SUPPLY CHAIN AND LOGISTICS MANAGEMENT" HAMBURG, 2011-22-08 TO 2011-09-02

DATE	2011-08-22	2011-08-23	2011-08-24	2011-08-25	2011-08-26	2011-08-27	2011-08-28
TIME	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
	MODULE: SUPPLY CHAIN MANAGEMENT: KEY BUSINESS PROCESSES	MODULE: SUPPLY CHAIN MANAGEMENT: KEY BUSINESS PROCESSES	MODULE: LOGISTICS MANAGEMENT IN PRACTICE	MODULE: SUPPLY CHAIN MANAGEMENT: TOOLS AND TECHNIQUES I	MODULE: SUPPLY CHAIN MANAGEMENT: TOOLS AND TECHNIQUES I	MODULE: PROJECT MANAGEMENT	
08:30	Check-in						
09:00	Welcome and Introduction Supply Chain Management	Customer Service Management Prof. Mike Knemeyer The Ohio State University	Practice Lecture Olaf Lawrenz Airbus S.A.S.	Manufacturing Flow Management Prof. Mike Knemeyer The Ohio State University	Supply Chain Management Exercise Prof. Wolfgang Kersten Hamburg University of Technology	Workshop Project Management Dr. André Lindner Kühne+Nagel Managment AG	
10:00	Prof. Douglas Lambert The Ohio State University	Demand Management Prof. Mike Knemeyer The Ohio State University	Coffee break	Returns Management Prof. Douglas Lambert The Ohio State University	Coffee break	Coffee break	
11:00	Measuring the Profitability of Customers and Suppliers Prof. Douglas Lambert The Ohio State University	Order Fulfillment Prof. Mike Knemeyer The Ohio State University	Excursion  STUTE Verkehrs-GmbH	Lean Thinking and Supply Chain Management Prof. Mike Knemeyer The Ohio State University	Supply Chain Management Exercise Prof. Wolfgang Kersten Hamburg University of Technology	Workshop Project Management Dr. André Lindner Kühne+Nagel Managment AG	
12:00	Lunch break	Lunch break	Airbus Deutschland GmbH Production	Lunch break	Lunch break	Lunch break	Optional Social Program
13:00	Customer Relationship Management	Product Development and Commercialization Prof. Mike Knemeyer The Ohio State University			Conducting Assessments of the Supply Chain Management Processes	Workshop Project Management	
14:00	Prof. Douglas Lambert The Ohio State University	Coffee break  Group Case Work		Supply Chain Management Exercise Prof. Wolfgang Kersten Hamburg University of Technology	Prof. Douglas Lambert The Ohio State University Coffee break	Dr. André Lindner Kühne + Nagel Managment AG	
15:00	Coffee break Supplier Relationship Management	Prof. Mike Knemeyer & Prof. Douglas Lambert The Ohio State University			Group Case Work	Coffee break Workshop Project Management	
16:00	Prof. Douglas Lambert The Ohio State University				Prof. Douglas Lambert The Ohio State University	Dr. André Lindner Kühne+Nagel Managment AG	
17:00							
18:00							
SOCIAL EVENTS	Dinner (18:00 – 21:00)			Executive Evening (18:00–21:00) Lothar Harings Kühne+Nagel Management AG			

2011-08-29	2011-08-30	2011-08-31	2011-09-01	2011-09-02	DATE
MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	TIME
MODULE: MANAGERIAL SKILLS	MODULE: MANAGERIAL SKILLS	MODULE: SUPPLY CHAIN MANAGEMENT: TOOLS AND TECHNIQUES II	MODULE: SERVICE INNOVATION	MODULE: BUILDING HIGH PERFORMANCE BUSINESS RELATIONSHIPS	
Workshop Negotiation Techniques Dr. Mark Young Rational Games, Inc.	Workshop Negotiation Techniques Dr. Mark Young Rational Games, Inc.	Implementing & Sustaining the SCM Processes Prof. Douglas Lambert The Ohio State University	Service Innovation Dr. J. Rod Franklin Kühne Logistics University	Building High Performance Business Relationships	09:00
Coffee break	Coffee break	Developing Supply Chain Metrics Prof. Douglas Lambert The Ohio State University	Coffee break	Prof. Douglas Lambert The Ohio State University	10:00
Workshop Negotiation Techniques Dr. Mark Young Rational Games, Inc.	Workshop Negotiation Techniques Dr. Mark Young Rational Games, Inc.	Supply Chain Mapping Prof. Mike Knemeyer & Prof. Douglas Lambert The Ohio State University	Service Innovation Dr. J. Rod Franklin Kühne Logistics University	Coffee break  Panel Discussion and Seminar Wrap-Up	11:00
Lunch break	Lunch break	Lunch break	Lunch break	Prof. Mike Knemeyer & Prof. Douglas Lambert The Ohio State University	12:00
		3PLs as Logistics Integrators in the Supply Chain Prof. Mike Knemeyer The Ohio State University		-	13:00
Workshop Negotiation Techniques <i>Dr. Mark Young</i> Rational Games, Inc.	Workshop Negotiation Techniques <i>Dr. Mark Young</i> Rational Games, Inc.	Coffee break	Service Innovation Dr. J. Rod Franklin Kühne Logistics University	- -	14:00
Coffee break	Coffee break	Group Case Work	Coffee break	- -	15:00
Workshop Negotiation Techniques Dr. Mark Young Rational Games, Inc.	Workshop Negotiation Techniques Dr. Mark Young Rational Games, Inc.	Prof. Mike Knemeyer The Ohio State University	Service Innovation Dr. J. Rod Franklin Kühne Logistics University	- -	16:00
					17:00
				-	18:00
	Barge Tour Port of Hamburg (17:30)		Certificate Ceremony and Get-Together	-	SOCIAL EVENTS

## LIST OF LECTURERS

DR. J. ROD FRANKLIN Adjunct Professor for Innovation Management Kühne Logistics University

LOTHAR HARINGS Chief HR Office Kühne+Nagel Management AG

PROF. DR. WOLFGANG KERSTEN Institute of Business Logistics and General Management Hamburg University of Technology, TUHH

PROF. MIKE KNEMEYER, PH.D. Department of Marketing & Logistics The Ohio State University – Fisher College of Business

PROF. DOUGLAS LAMBERT, PH.D.
Department of Marketing & Logistics
The Ohio State University – Fisher College of Business
Member of Program Faculty, Kühne Logistics University

OLAF LAWRENZ Vice President Single Aisle Final Assembly Line Hamburg, Airbus S.A.S.

DR. ANDRÉ LINDNER VP Supplier & Inventory Management Lead Logistics Solutions Kühne+Nagel Management AG

DR. MARK YOUNG Rational Games, Inc.